
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 2, 2017

INTELLINETICS, INC.
(Exact name of Registrant as specified in its charter)

Nevada
(State or other jurisdiction
of incorporation)

000-31671
(Commission
File Number)

87-0613716
(I.R.S Employer
Identification No.)

2190 Dividend Dr., Columbus, Ohio
(Address of principal executive offices)

43228
(Zip code)

Registrant's telephone number, including area code: (614) 388-8908

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 7.01 Regulation FD Disclosure

On May 2, 2017, Intellinetics, Inc. (the “Company”) will present information during the Taglich Brothers 14th Annual Investment Conference (the “Conference”). The Company’s presentation and participation at the Conference will be led by Matthew Chretien, President and Chief Executive Officer of the Company, and Joseph Spain, Chief Financial Officer, and will include information about the Company’s business operations and strategic initiatives.

A copy of the slide presentation to be given at the Conference is filed herewith as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by this reference.

The slide presentation filed herewith as Exhibit 99.1 contains forward-looking statements. A more thorough discussion of certain risks, uncertainties and other factors that may affect the Company is included in the Company’s most recent Annual Report on Form 10-K and in other reports, including Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, that the Company files or furnishes with the Securities and Exchange Commission.

The information reported under this Item 7.01 of Form 8-K, including Exhibit 99.1, is being furnished and shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

<u>Exhibit No.</u>	<u>Name of Exhibit</u>
99.1	Investment Slide Presentation by Matthew Chretien, Intellinetics, Inc. at Taglich Brothers 12th Annual Investment Conference, on May 2, 2017

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTELLINETICS, INC.

By: */s/ Matthew L. Chretien*

Matthew L. Chretien
President and Chief Executive Officer

Dated: May 2, 2017

Forward-Looking Statements

This presentation contains certain forward-looking statements. Expressions of future goals and similar expressions reflecting something other than historical fact are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those currently anticipated. Factors that could cause or contribute to such differences include, but are not limited to, market acceptance, competitive factors and financial market conditions. Intellinetics undertakes no obligations to revise or update any forward-looking statements in order to reflect events or circumstances that may arise after the date of this presentation.

TURNKEY DOCUMENT MANAGEMENT

EASY | AFFORDABLE | SECURE | COMPLIANT

Agenda

- Company Profile & Industry
- Financial Snapshot
- Go-Forward Strategy
- Impact



TURNKEY DOCUMENT MANAGEMENT

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Company Profile

- **Enterprise Content Management (ECM):** Cloud-centric managed document services
- **Intellectual Property (IP) Portfolio:** Proprietary, cloud-enabled software platform
- **Public and Private Cloud Models:** Strategically packaged with Intel™ technology
- **1,400+ Customers:** Multiple verticals and sizes

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Enterprise Content Management (ECM)



*Tools and Strategies for
Unstructured Data - Documents*



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Market Size and Positioning

Enterprise Content Management:	\$25B, est. CAGR 20-30% to 2020
SMB Managed Print Services:	\$20B, est. CAGR 12%
SMB Document Management:	\$ 5B, est. CAGR 14%
Hardcopy Hardware:	\$ 4B, est. CAGR flat/down



Opportunity Slices
Across All Organizational Sizes and Types

Solution Sweet Spot

**Embedded Work Teams Highly
Dependent on Paper in
Business-Critical Processes –
Painless Document
Management**

- Local, county, state government
- Education K-12
- Services Companies
- Human Resources
- Human Services
- Non-Clinical Healthcare

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Business Problems We Solve

UNSTRUCTURED
FILING
PROCESSES

SPACE
REQUIREMENTS

REGULATORY
COMPLIANCE

RETRIEVAL
ISSUES

SECURITY
RISKS

COMPLICATED
SOFTWARE

LOST
DOCUMENTS

LIMITED
USER ACCESS

WORKFLOW &
APPROVALS



SMB's have the same document management needs as the Fortune 500 but do not have the same resources

TURNKEY DOCUMENT MANAGEMENT

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Unique Value Proposition



- **With IntelliCloud™**, organizations can be up and running in just days using the simplest, most efficient and secure document management system available today.
- **IntelliCloud** tames this essential mountain of paper by applying the **benefits of digital** document management to this **paper file environment** in a **painless** transition.
- **IntelliCloud** is the **ONLY** Intel-enabled document solution focused on the needs of organizations dependent on a **business-critical use of paper documents**.

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IntelliCloud™ – Powered by Intel®

“The IntelliCloud document workflow solution combined with the embedded security features and compute capability of the Intel® NUC provides a robust, integrated and validated offering that drives down cost & time out of customer activation while providing information access when you need & where you need it.”

Bob Ferrar, Director of Marketing
Intel, Internet of Things Group



[IntelliCloud Story On Intel Youtube Channel](#)

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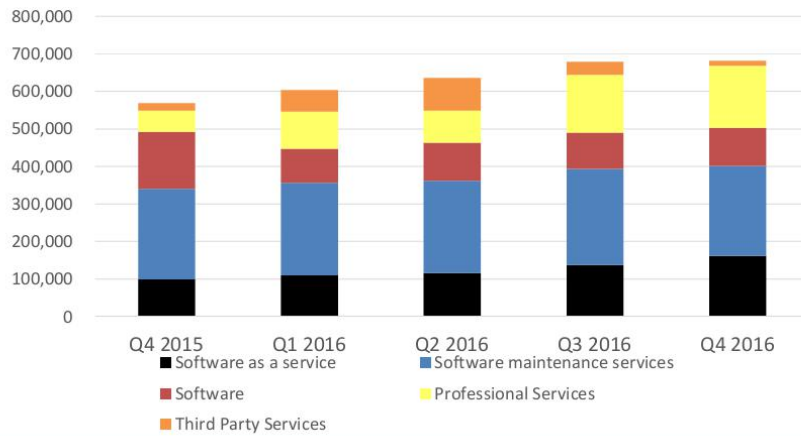
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Quarterly Revenue Trend

+11% Total Revenue Growth YoY ('15 to '16)

+86% SaaS (incl. hosting) Growth YoY

Monthly Recurring Revenue (MRR) of \$134k end of '16



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Financial Focus

Objectives:

- Prioritize SaaS based growth – increase MRR vs. one-time
- Margin retention (70%+) and growth with low churn
- Minimize customer acquisition cost(s)

Impact:

- Drive to cash flow positive
- Maximize enterprise / shareholder value with MRR-based growth
- Leverage scale to reduce incremental fulfillment cost(s)

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Strategy Drivers

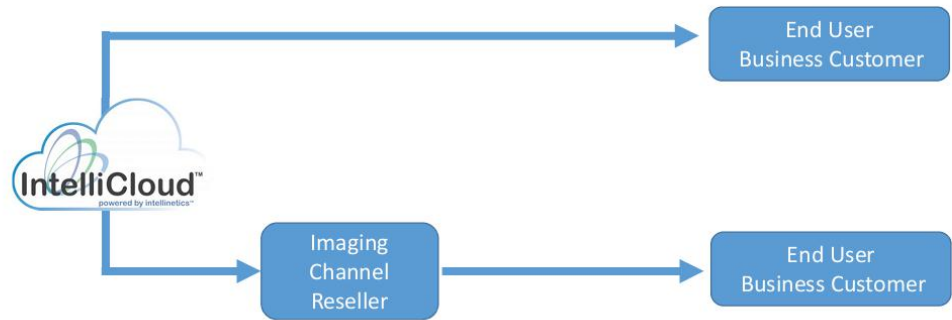
- Strengthen, Expand and Diversify Paths to Market
- Cloud Technology-Based Scaling vs. Human Capital
- Mobility is Transforming the Marketplace



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Paths To Market Through 2016



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Imaging Channel

Office Equipment Dealers:

- Copiers
- Document Solutions
- Productivity Solutions
 - ✓ Large network (3,500+ in the U.S.) with deep roots in copier sales, financing and service
 - ✓ Experts in building trust/intimacy with SMB buyers



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Imaging Channel Considerations

- Who Are Distribution Leaders?
- Who Needs and Values What We Do?
- Who Has Leadership With Track Record of Solutions Success?



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Imaging Channel Strategic Partner LMI



- LMI Solutions (LMI) distributes thousands of SKUs to over 5,000 resellers
- Recognized global leader for Managed Print Services Infrastructure & Support
- Large in-field and virtual sales organization

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LMI Solutions Partnership

LMI Solutions Becomes a Strategic IntelliCloud Distribution Partner to Accelerate its Growth as a Managed Business Services Provider

“IntelliCloud is a major addition to LMI’s managed service offerings in a crucial and high growth segment – document management and workflow.”



[Doug Johnson, Chief Strategy Officer, LMI Solutions](#)

Partnership Eliminates Common Costs, Risks and Complexities of Document Solution Sales for LMI Resellers While Delivering a Better End-User Customer Experience

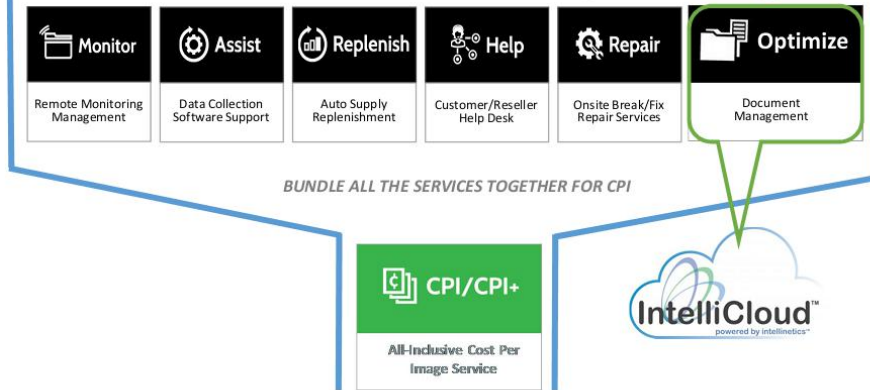
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LMI Messaging In The Market



CPI/CPI+ Program



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Adjacent Growth

*Expand Network of Best-in-Class, Cloud-Based
Technology Partners to Integrate or “Embed”
IntelliCloud to Fill Unmet Needs Within
High Growth Markets*

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OEM / Embedded Partner

*Partners who Integrate or “Embed”
IntelliCloud into their product*

Target Qualification Checklist – Partners Who Have:

- Critical Market Needs that IntelliCloud Fulfills
- Commitment to Partner vs. Build Model
- Timeline and Focus
- Strong Technical Competency / Resources
- **Cloud**-Centric Growth
- Repeatable Solution Bundling
- Mature Sales, Marketing, Distribution

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OEM / Embedded Example



*Completed IntelliCloud Platform Integration with Field2Base's
Industry-Leading Field Service Automation (FSA) Suite*

- Integrates in-field and back office documents, creating an end-to-end process to go paperless in the field
- Successful first joint deployment to an enterprise account earlier this month
- Packaged solutions for both enterprise and entry-mid market buyers
- Cross-selling into respective distribution channels as well as direct customer base(s)

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OEM / Embedded

“...Expansion planning is already underway as the solution has met or exceeded all expectations. The Intellinetics technology platform is powerful and the leadership, technology and service teams are focused. We and our first joint customer are very impressed. We anticipate big things together going forward.”



FIELD2BASE
RIGHT DATA. RIGHT NOW.

– *Matthew Lockridge, COO, Field2Base*

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Strategic Partner

- Very Large-Scale Base (100,000+ Active Customers)
- Large Sales Organization with Targeted Lead Generation Infrastructure
- Technology and Solution Driven Growth Strategy
- Comprehensive Multi-Channel Marketing Resources with National and International Reach
- Little or No Overlap with Other Products / Services They Sell



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Strategic Partner

STAPLES Business Advantage

Hot Technology Deals!
This week's savings, just for you.

Limited Time Pricing

<p>Save 37%</p>  <p>HP LaserJet Pro M402dn • 40ppm, network ready • Monochrome Printer \$169.99 List Price: \$269.00 Staples No. 1893949</p>	<p>Save 28%</p>  <p>Lexmark MS415DN • 40ppm, duplex, monochrome • 50,000 monthly volume \$299.95 List Price: \$399.99 Staples No. 9611P4952</p>	<p>Save 60%</p>  <p>Canon ImageClass MF726Cdw • Up to 27ppm, all-in-one • Color, WiFi, Duplex \$274.99 List Price: \$699.99 Staples No. 1807124</p>
<p>Save 17%</p>  <p>HP 250 G6 15.6" Notebook • Intel Core i3, 500GB, 4GB • Windows 10 Pro \$329.99 List Price: \$399.99 Staples No. 2451888</p>	<p>Save 10%</p>  <p>Lenovo S510 SFF PC • Intel i3, 500GB, 4GB DDR4 • Windows 10 Pro \$449.99 List Price: \$499.99 Staples No. 985 Your Technology Rep</p>	<p>Save 49%</p>  <p>Microsoft Surface Pro 3 • Limited Stock! • 5-ACER, 128GB, Win 8.1 Pro \$699.00 List Price: \$999.00 Staples No. 985 Your Technology Rep</p>

LARGE VOLUME DISCOUNTS AVAILABLE! - PLEASE CONTACT YOUR SPECIALIST BELOW

<p>Staples Technology Document Management Software</p> <p>\$7400.00</p> <ul style="list-style-type: none"> • Activation of 1 Electronic File Cabinet • Up to 5 Concurrent Users • Unlimited Named Users • Intel Gateway with 1TB of storage • Customer Orientation Training • 1 year Maintenance and Support 	<p>Staples Technology Help Desk</p> <p>\$399.99</p> <ul style="list-style-type: none"> • Business Grade Tech Support • Up to 50 Users • Windows, Android and Apple devices • Connected devices: printers, scanners, external hard drives, etc. • Virus and Malware Removal • Email and application support
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STAPLES Technology Solutions

<https://www.staplesadvantage.com/technology-solutions/technology-solutions.html>

LARGE VOLUME DISCOUNTS AVAILABLE! - P

Staples Technology Document Management Software

\$7400.00

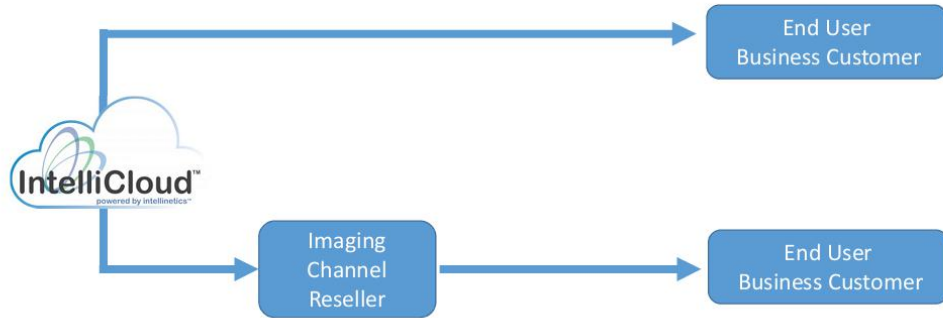
- Activation of 1 Electronic File Cabinet
- Up to 5 Concurrent Users
- Unlimited Named Users
- Intel Gateway with 1TB of storage
- Customer Orientation Training
- 1 year Maintenance and Support

IntelliCloud
powered by intel

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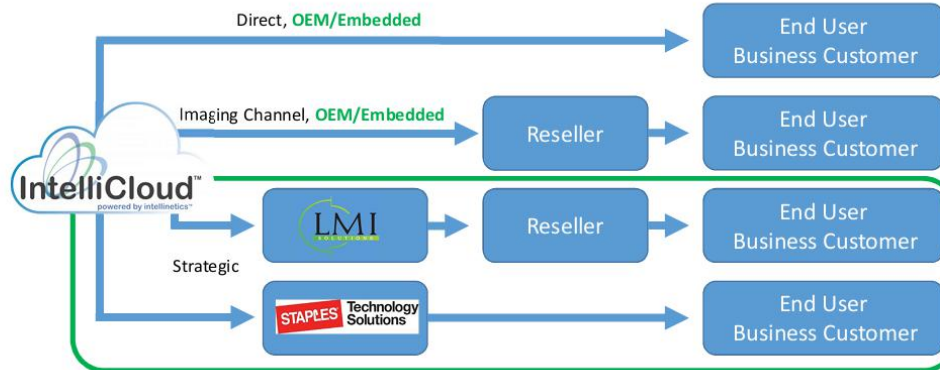
Where We Where



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Where We Are Going - 2017 Q2 +



Strengthen, Expand and Diversify Paths To Market

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THANK YOU



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